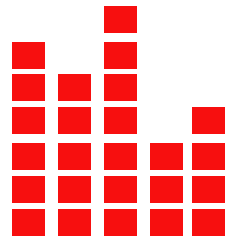




The logo for The Audio Visual Group is displayed on a red rectangular background. It features a large, stylized white lowercase letter 'a' on the left. To the right of the 'a' is a graphic consisting of a grid of white squares of varying heights, resembling an audio waveform or a digital display. Below the 'a' and the grid, the website address 'www.theavgroup.com' is written in white. At the bottom of the red box, the text 'THE AUDIO VISUAL GROUP' is written in white, all-caps, sans-serif font.



## WHO WE ARE

Simple, we are professional audio visual integrators, dedicated to providing our clients with excellent state of the art product, functional design, and quality customer service. We are the experts, so our job is to listen to your needs, collaborate ideas, requirements, and turns them a cost affective, functional solution for your space.

Not just another fish in the bowl, we live and breath what we do. With over 30 years combined experience, our professionals will design a system to suit your specific needs. Our approach is simple, we believe that superior customer service begins with honesty, professionalism, and competitive pricing. From design to implementation, we will see your project through. Once aboard, AVG will make management and installation of your AV equipment easy.



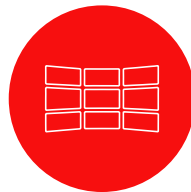
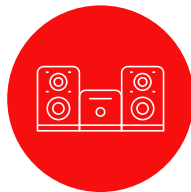
**"EFFICIENT & HIGHLY QUALIFIED A/V FIRM"**

*E. Barber - City National Bank*



## WHAT WE DO

We are committed to helping our customers make educated, informed decisions about their audio visual technology needs. Listed are services we provide.

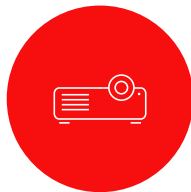
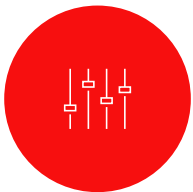


Project Design and Engineering Services

Video Conferencing (Collaboration) Systems

Audio Conferencing Systems

Sounds Masking Systems



Video Wall

AV Systems Integration

Sound System Installation

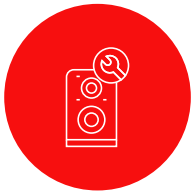


Projector/Display Installation

Huddle Spaces & Meeting Rooms

Design/Build Systems

Consulting



Digital Signage Systems

Maintenance and Preventative Contracts (SLA)



## VIDEO CONFERENCING SYSTEM OVERVIEW

Deciding on a video conferencing system can be an expensive and sometime confusing task. Questions arise. What exactly do I need in order to have the best experience as possible?

Where do I put the equipment?

What's the right equipment?

What size display do I need?

Should the camera be installed above or below the display?

Do I need speakers in ceiling or a simple soundbar?

Are ceiling mics better that table mics?

Should I go with a zoom room or teams room, maybe both?

What type of dsp do I use?

What is a dsp?

The experience should be consistent. High quality video and clear scripts audible sound. No echo or reverb (when your voice comes out of the speaker, bounces around the room, and then comes back into the mic). Regardless of your size, if users cannot clearly communicate, it of little use to your organization.

We have extensive experience with video conferencing systems installation. We have done it all. Cisco, Polycom, Tandberg, Lifesize and now Soft codec (web based conferencing). We know what works. We understand room conditions (surfaces) and lighting. Our installers have extensive experience in the field.

Give us a call.



## AUDIO CONFERENCING SYSTEM OVERVIEW

Audio Conferencing is equally as important as video. The ability to clearly communicate without the distractions of noise, echo, feedback and line popping is crucial. The right components installed in your environment will allow you to focus on your meeting.

We create meeting spaces for audio conferencing, with analog or IP conferencing options, speaker and microphone system, control systems for the best audio conferencing experience.

We design systems intelligently to parse between voice and other sounds. Eliminating everything but the callers voice.

Our design comprises of equipment that illuminate acoustic echo allows for real-time conversations without distracting pause.

Our design allows the use of the in-room mics to be used for any web based video conferencing, legacy hardware (Polycom, Cisco), SIP/POT/VOIP audio conferencing, or a combination of all without the need for additional hardware and configuration.

This includes board rooms, conference rooms, training rooms, auditoriums, and huddles space.

# SOUND MASKING SOLUTIONS

## What exactly is sound masking and how does it work?

Sound masking systems are used in office environments to increase speech privacy and reduce audible distractions. These systems are designed to produce low-level background noise with a particular spectrum that is not disturbing or irritating to workers. This sound mask is, nevertheless, loud enough to effectively blur conversations and reduce distracting noises.

A properly installed sound masking system can increase speech privacy between workers and reduce audible distractions therefore providing a better working environment with increased productivity. With the new green buildings in places, new acoustical challenges are introduced.

We offer basic noise masking system for a general use and real-time adaptive adjustment masking systems that adjust the level based on the ambient noise present in the room. The intelligent masking system, can adapt and adjust the masking levels automatically based on the mic sensors that are installed in the ceiling.

Where ever unwanted sounds isn't absorbed or contained to the needs of the users, masking should be considered. This could include:

### MIXED-CONFIGURATION

### OPEN-OFFICE ENVIRONMENTS

### EXECUTIVE SUITES/BOARD ROOMS

The Audio Visual group is well experience with masking system, installation of the systems and best practices for their applications. We select the best solution based on our clients need.



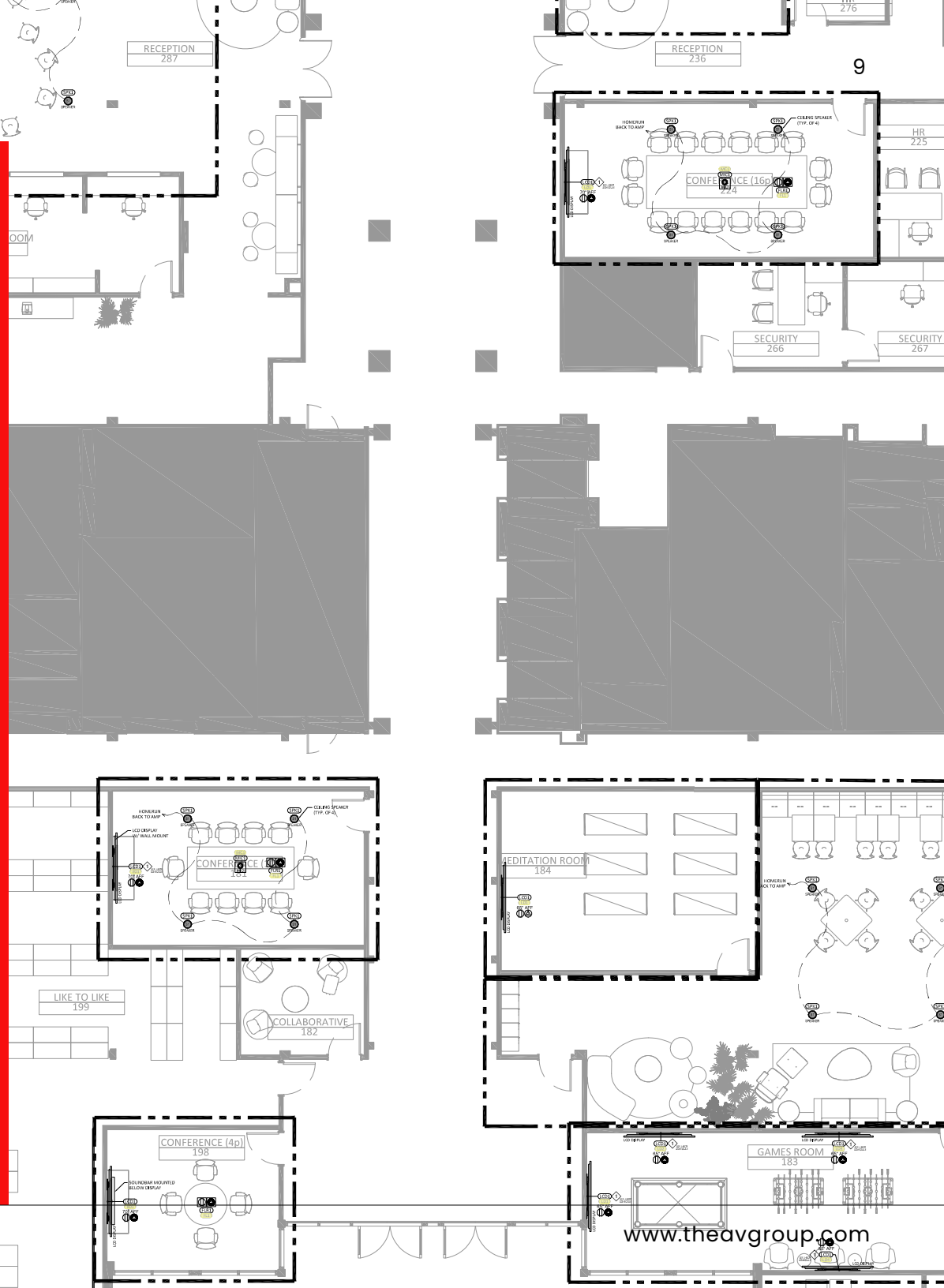


# AUDIO VISUAL INTEGRATION SERVICES

Audio Visual Integration is basically taking different audio visual equipment such as video conferencing system, displays, audio systems, mics, speakers, and control systems and making them work together seamlessly. There are many ways to design a system. Our experience and dedication to that specific area in A/V have made us the trusted go to firm in by fortune 500 companies. We are one of the few AV firms that cater to fortune 500 firms in south Florida at this level. We are truly a AV Integration firm.

All of our designs are efficient, innovating and cost effective. For example, if you have a training room you would like to tie in a projector for presentations, a large display for video conferencing, a wireless mic system which allows your voice to be heard by the local audio visia ceiling speakers, and also mix the same audio and mixes into your video conferencing and audio conferencing system, then most likely you will need some av integration for that to happen.

We offer AV systems design and engineering. In most cases it will involve a control system. The designed system will need installation and configuration. Documentation for the equipment will need to be provided and also maintenance. AVG offer these services.



## HUDDLE SPACE AND MEETING ROOMS

With many offices transitioning to an open floor plan, it's more important than ever to have designated collaboration spaces

free from noise and distractions. The concept of smaller meeting spaces was born. Meeting or huddle spaces areas for small groups of three to five people and virtual teams to meet and work without scheduling. They are relatively inexpensive and space-saving.

Easy to use and quickly implemented, companies are now readily turning away from your typical medium to large conference rooms, and are turning towards huddle spaces. Small footprints, reduced cost of hardware, availability and replacement of traditional codec and large projectors. All you need now is an HD display, webcam, and connectivity between the display and table. Wireless presentation, and telephones with HD audio and built-in aec (automatic echo cancellation).

We offer solutions for meeting space regardless of budget.



## AV MAINTENANCE AND PREVENTATIVE CONTRACT

Your audio visual equipment is a vital part of your operations. From presentations to video conferencing, to group collaboration, your av system is an essential part of your business. In addition, there was not an inexpensive investment. It is critical that your audio visual equipment runs smoothly and without any technical difficulties. With an sla with avg, you can be sure to eliminate downtime. SLA are negotiated individually with the client and each defined parameters, such as (not limited to) response to initial call guidelines, time to being on-site, diagnostics and recommendation to resolve, reporting methods and formats, security clearance.

When a customer purchases and installs new technologies, they will receive warranty information and offers to maintain their new system. The customer, the manufacturer, and the service provider are three sides of the triangle that will keep your equipment running optimally. However, that triangle is sometimes difficult to understand. Buyers may not know what's included in warranties or who will be responsible for what. Here is a simple breakdown of terms to make sense of it all and feel confident about the long-term care of your audiovisual investments. That's where we come in.

### UNDER AVG SLA WE WILL COVER:

- Equipment warranty within the manufactures spec.
- Room-by-room inventories as well as technical documentation
- Preventative checkup and the frequency of those visits, and it could include other agreed-upon services
- Response times, the type of support provided, including remote, help desk, on-site, and break/fix



**Miami Office** | 786-924-9924

**Fort Lauderdale Office** | 954-342-3903

**Palm Beach Office** | 561-206-0346

**Tampa Office** | 813-864-5444

**Jacksonville Office** | 904-404-7825

**Toll Free** | 877-204-8984

**[info@theavgroup.com](mailto:info@theavgroup.com)**

**[www.theavgroup.com](http://www.theavgroup.com)**

